

Message Text

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ACTION NEA-10

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R 251217Z SEP 75

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 1394

INFO AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

C O N F I D E N T I A L NEW DELHI 12918

E.O. 11652: XGDS-1

TAGS: PFOR, IN, US

SUBJ: INDO-US RELATIONS: ATMOSPHERICS: POSITIVE VIBRATIONS

1. IN THE LAST TWO WEEKS THERE HAS BEEN A FLURRY OF INITIATIVES FROM THE GOI TO DEAL WITH US FINANCIAL/ COMMERCIAL/ECONOMIC PROBLEMS. AN INFORMAL EMBASSY PAPER WHICH HAD BEEN SENT TO THE PRIME MINISTER'S SECRETARY A NUMBER OF WEEKS AGO SUDDENLY CAUSED THE FINANCE MINISTRY (M.G. KAUL) TO CALL IN THE ECONOMIC COUNSELLOR AND REQUEST PAPERS ON THE ENTIRE RANGE OF CURRENT PROBLEMS AND SUGGESTIONS AS TO HOW INDIA POLICIES MIGHT BE MODIFIED TO EXPAND TRADE AND INVESTMENT. THE INDIAN INITIATIVE FOR A MEETING OF THE AGRICULTURAL INPUTS WORKING GROUP (WITH AN AMBITIOUS AND DETAILED AGENDA) AND STRONG INTEREST IN DOUBLE TAXATION TREATY DISCUSSIONS ARE CASES IN POINT. ORDINARILY WE WOULD EXPECT THAT MRS. GANDHI'S SHARP REACTION TO THE PRESIDENT'S COMMENT ON INDIA WOULD SCARE OFF HER CIVIL SERVANTS. THIS HAS NOT BEEN THE CASE, HOWEVER, AS HIGH-LEVEL FINANCE MINISTRY INTEREST IN WORKING OUT PROBLEMS HAS CONTINUED UNABATED.

2. WE HAVE ALSO NOTICED EFFORTS TO GET BACK TO WHERE WE

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LEFT OFF PRIOR TO THE CONTROVERSY IN THE MINISTRY OF EXTERNAL

AFFAIRS. JOINT SECRETARY FOR THE AMERICAS TEJA TOLD US HE WAS GOING AHEAD WITH PLANS FOR THE JOINT COMMISSION "ALTHOUGH YOU HAVE MADE IT MORE DIFFICULT FOR US" (HIS ONLY COMMENT ON THE MATTER). ALSO, WE HAVE SEEN TEJA TWICE SINCE THE TICKERS CARRIED A REPORT FROM THE PAKISTAN TIMES ON US ARMS SALES TO PAKISTAN. HE HAS MADE ONLY A SINGLE OBLIQUE REFERENCE TO IT (HE CONSIDERED PAKISTANI TIMING SKILLFUL) AND SAID NOTHING OFFICIALLY TO US ABOUT IT; NOR HAVE AS YET ANY OF HIS COLLEAGUES. DEFENSE MINISTER SWARAN SINGH HAS MADE A STATEMENT ON THE SUBJECT BEFORE THE PARLIAMENTARY COMMITTEE ON DEFENSE BUT THIS WAS UNEXCEPTIONABLE AND THE MINIMUM HE HAD TO DO. FOREIGN SECRETARY KEWAL SINGH, WHO WILL ALSO MAKE THE TRIP TO WASHINGTON AT THE REQUEST OF THE FOREIGN MINISTER, HAS ASKED THE AMBASSADOR TO STOP BY BEFORE HE LEAVES FOR WASHINGTON.

3. WE ARE TRYING TO TAKE ADVANTAGE OF THE OPENING PROVIDED BY KAUL'S INTEREST IN SOLVING ECONOMIC PROBLEMS BY ASKING FOR FINANCE ACTION TO RESOLVE A LARGE VARIETY OF PROBLEMS SUCH AS THE FERTILIZER ARBITRATION CASE, REMITTANCE DELAYS, PAN AM AND TWA PROBLEMS AND PENDING INVESTMENT PROPOSALS SUCH AS UNION CARBIDE AND NATIONAL STARCH AS WELL AS AN EASING OF THE MORE ONEROUS FERA GUIDELINES. (AS THIS CABLE WAS BEING PREPARED UNION CARBIDE TELEPHONED TO SAY THAT ITS PROPOSAL HAD BEEN SUDDENLY APPROVED AFTER 6 MONTHS OF WAITING.) WE HOPE TO GET MORE RESULTS. THE "SUCCESS STORIES" SO FAR RELATE TO GOI MOVEMENT ON THE NORTH VIETNAM PROBLEM, A NOTICEABLE EASING OF "FLY INDIAN" RESTRICTIONS ON INDIANS TRAVELING ON USG PROGRAMS AND UNION CARBIDE. WE'LL REPORT THE RESULTS AS THEY COME IN. COPIES OF THE EMBASSY PAPERS ARE BEING POUCHED NEA/INS FOR POSSIBLE USE WITH THE INDIAN EMBASSY AND THE INDIAN DELEGATION TO THE JOINT COMMISSION MEETING WHEN BUSINESS PROBLEMS ARE DISCUSSED.

4. WERE IT NOT FOR THE OUTBURST OVER LAST WEEKEND, WE WOULD CONSIDER THESE EVENTS SIMPLY A CONTINUATION OF INDIAN EFFORTS TO GET CONSTRUCTIVE RESULTS FROM THE JOINT COMMISSION MEETING. THAT THEY ARE TAKING PLACE NEVERTHELESS INDICATES THAT THE OBJECTIVES OF THE GOI APPLIED AT THE SENIOR CIVIL
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SERVANT LEVEL REMAIN UNCHANGED.
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